

RE Web Solutions, LLC

proudly presents:

What Every Agent Needs To Know About SHORT Sales!

A Floyd Wickman Productions Workshop- Over 4,500 have attended in several states.

Featuring:

What is a SHORT Sale?

A short sale is when a lender will accept less than what is owed on the property to satisfy the note and release the lien.

How do Real Estate Agents benefit from Short Sales?

Increased Sales & Increased Earnings from **SALEABLE** listings! This workshop will teach you how to handle all aspects of a difficult situation with the end result being the best possible resolution for all parties involved.

Friday, December 12, 2008

Fredericksburg Area
Association of REALTORS
2050 Gordon W. Shelton Blvd.
Fredericksburg, VA 22401

9:30AM – 1:00PM

Sponsored By:

REWebSolutions.com

Dan LaForest

Floyd Wickman Certified Speaker/Trainer- Short Sales Specialist

Why is this workshop different?

**Because it's taught from the real estate agent's perspective
NOT the investor's! You will Learn:**

- How to Find Prospects for a Short Sale
- The 3 Phases of a Property in a Foreclosure
- Why a Short Sale versus Foreclosure
- How to not get squeezed out of the transaction
- How to protect your Commission
- How to submit a Short Sale Package to the lender
- The 8 Vital Steps in Working a Short Sale
- The Benefits of a Short Sale to the Seller
- The Top 10 Short Sale Opportunities
- How to Sell your Short Sale Listings
- How To List Saleable Listings in Today's Market

Price: Only \$49 per person

Special Bonus: FREE Website to ALL attendees! A full featured website, for three months! Compliments of REWebSolutions.com.

Seating is limited. Four ways to register:

1. Online: **ShortSalesWorkshops.com**
2. Calling 954-693-0275
3. Faxing completed registration form(s) to **954-693-0273**.
4. Mailing completed form(s) and check, payable to RE Web Solutions LLC, to: RE Web Solutions • 8930 State Road 84, #256 • Davie, FL 33324

Name:		Company:	
Billing Address:			
City:		ST:	Zip:
Phone:		Fax:	
E-mail:			
Payment Method: <input type="checkbox"/> Check <input type="checkbox"/> Visa <input type="checkbox"/> MC <input type="checkbox"/> Discover			
# of tickets:		Purchase Amount:	Program Code: FAAR
Credit Card #:		Exp. Date:	
Authorized Signature:			